

Global Trends and Challenges of Social Impact Investment

社会的インパクト投資の世界的
トレンドと可能性



Vineet Rai
Founder
The Aavishkaar
Group



Beau Seil
Co-Founder and
Partner
Patamar Capital



Akira Satoh
Director, INCJ

[Facilitator]

Michiko Iizuka Professor, GRIPS

Gerald Hane Visiting Scholar, GRIPS

Date & Time

Nov. 6th, 2019

18:20–20:10

Venue GRIPS
Room3C, 3F

7-22-1 Roppongi, Minato-ku, Tokyo
(<http://www.grips.ac.jp/en/about/access/>)

Language English / Japanese

*Simultaneous interpretation will be provided.

Registration

Please register at following registration form by **noon on November 6th**

(<https://krs.bz/scirex/m?f=258>)



Social Impact Investment which aims both to solve social challenges and to make a profit is attracting attention in response to SDGs. In Japan, social impact investment estimates amounting 344 billion yen in 2018, which is 5 times larger than last year. However the proportion of impact investment in Japan is much smaller than its investment in US and Europe. We will invite practical social impact investors from The Aavishkaar Group and Patamar Capital which have over 15 years of experiences in this field. They will introduce us the global trends in impact investment and share successful cases. And we would like to discuss the possibilities and roles of the impact investment to create innovation and lead to solve the SDGs with audience.

[Program]

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|-----------------|-----------------------------------------------------------------------------------------------------------|
| 18 : 20-18 : 30 | Setting a scene by prof. Michiko Iizuka |
| 18 : 30-18 : 40 | Akira Satoh (INCJ) |
| 18 : 40-18 : 50 | Vineet Rai (The Aavishkaar Group) |
| 18 : 50-19 : 00 | Beau Seil (Patamar Capital) |
| 19 : 00-19 : 45 | Panel Discussion, Q&A [Facilitator] Michiko Iizuka (GRIPS) / Gerald Hane (GRIPS) Akira Satoh (INCJ) |
| 19 : 45-19 : 50 | Colosing |
| 19 : 50- | Networking |



Vineet Rai, Founder The Aavishkaar Group

Vineet Rai is the Founder of Aavishkaar group and chairs its Group Executive Council. Aavishkaar Group is an Impact Investment Platform impacting millions of people in Asia and Africa through its interventions while managing assets in excess of US \$ 1 Billion. Vineet's philosophy is to build ecosystem for Impact Investing to deliver the Aavishkaar Group vision "Bridging the Opportunity Group for the Emerging 3 Billion". Vineet believes that Impact Investing has the potential to change the world of finance irreversibly and will play a pivotal role in delivering Sustainable Development Goals. In line with his belief, The Aavishkaar Group vision is to establish itself across Asia and Africa and scale its own assets under management to US \$ 7 Billion of outstanding by 2025.



Beau Seil, Co-Founder and Partner of Patamar Capital

Beau Seil is a Co-Founder and Partner of Patamar Capital, an early-stage venture capital firm investing in financial services companies and tech-enabled distribution platforms serving the "mass market" in South and Southeast Asia. With investments in India, Indonesia, the Philippines, Sri Lanka, and Vietnam, Patamar is also evaluating investments in other markets such as Bangladesh, Myanmar, Pakistan, and Thailand. As a Patamar co-founder, Beau has led and continues to manage the firm's expansion into new geographic markets. He is on the board of Patamar portfolio companies Kalibrr and mClinica, and he has been instrumental in integrating a gender-lens across the firm's operations and investment strategy.



Akira Satoh, Director, INCJ

After graduating from The University of Tokyo with a BL in 2007, Akira began his career at Daiwa SMBC. Following that, he joined UBS. During his time at both investment banks, Akira worked on many diverse M&A transactions. Beginning in 2012, He has been involved in large-cap reorganizations and cross border acquisitions, as well as venture deals at Innovation Network Corporation of Japan (INCJ). He currently serves as a director at the firm. Over the past few years, Akira has been exploring a new opportunity of new type of global impact investing to be driven by Japan, building reliable relationships with global established impact fund managers.

[What is DII seminars?]

The DII seminar aims to create an open space for interaction among private, public, academic and third-party sectors to exchange new ideas, initiatives and views on innovation to meet Sustainable Development Goals (SDGs). To materialize DII, fragmented communities of actors—ranging from those working for international cooperation, social entrepreneurs, business leaders with increasing interest in corporate social responsibility (CSR), start-ups & venture capitalists—need to communicate and exchange ideas to test their potential. This seminar, hence, hopes to become a seedbed for innovative ideas, collaborations and partnerships among different actors and to identify the policy agenda that helps accelerate such process.